

Northern Peninsula Business Network



Since 2002...



Vision

The Vision of the Network is to

Create a stronger, more vibrant business community that is capable of competing in the local, provincial, and global marketplaces; through inter-business partnering and self reliance.



The Network

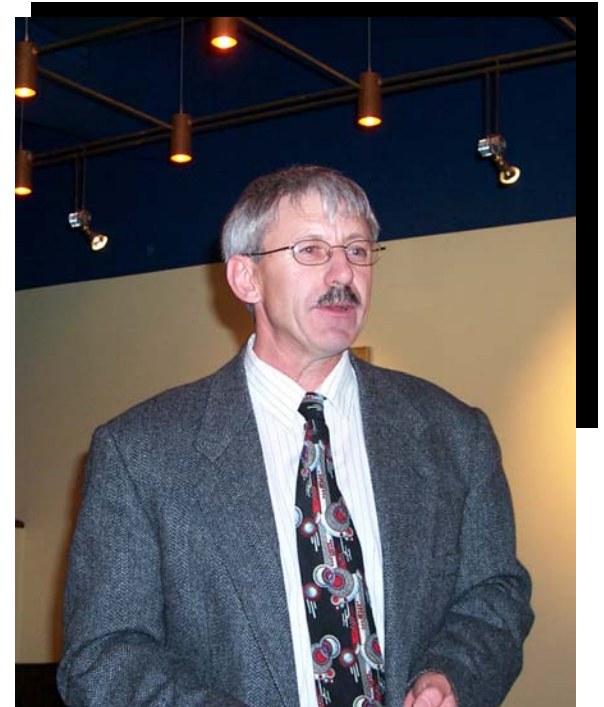
NPBN is composed of a group of businesses from the Peninsula that do not directly compete for the customer dollar.

The businesses work together to compliment each others products and services.

The Network was designed to enhance this cooperative development through joint efforts and joint ventures.

Membership

- Clearview Cable Ltd., Harold Tucker.
- Dark Tickle Company, Steve Knudsen.
- Elite Builders Ltd., Tony Rumbolt.
- Holson Forest Products Ltd., Ted Lewis.
- NORTIP CBDC, Richard May.
- St. Anthony Cold Storage, Jim Gibbons.
- St. Anthony Seafoods, Caroline Davis.
- Sealand Enterprises Ltd., Hubert Randell.
- Sutreen Hardwoods Ltd., Mike Sinnicks.
- Tuckamore Lodge Ltd., Barb Genge.



Background

- The Network was Incorporated April 2002.
- It developed from the collaborative efforts of INTRD and NORTIP CBDC.
- Members were identified and selected based on their entrepreneurial spirit and desire to grow as individuals and as businesses.

Key Statistics

- In 2002 there where 12 Network Members Reporting
 - 69 Employees
 - \$8.3 Million in Revenues



Key Statistics

- From April 2002 to March 2006 the Network Members:
 - Have invested in excess \$7.4 Million +
 - Borrowed \$5.1 Million+
 - Employ 123 full-time 256 season employees.
 - Eleven members.
- Gross Sales of \$39.2 Million.
- The Network leveraged \$199,000 for professional development up to March 2006.
- Currently the Network has leveraged an additional \$200,000 for Export Development initiatives for the 2006/07



Executive

- President, Ted Lewis.
- Vice-President, Tony Rumbolt.
- Secretary, Caroline Davis.
- Treasurer, Richard May.
- Past-President, Hubert Randell.



Partnerships

Three types of partnerships

Business – Business

Business – Agencies

Agencies - Agencies



Strategic Partners

- Atlantic Canada Opportunities Agency.
- Innovation Trade and Rural Development.
- Service Canada
- NORTIP CBDC.
- Canadian Manufacturer's and Exporters.

Other Partners

- Memorial University.
 - Centre for Management Development
 - Manufacturing Technology Centre
- College of the North Atlantic.
 - Corporate Training
 - FITT



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